

Grouping of Contracts in Life Insurance using Neural Networks

Mark Kiermayer, Research Assistant and PhD student



HOCHSCHULE RUHR WEST
UNIVERSITY OF APPLIED SCIENCES



ulm university universität
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What to expect?

Intention of our work

Improve the performance of ***K*-means clustering** when grouping term life insurance contracts

→ Numerical Concept

Relevance for Actuaries

Stay **up to date** with innovations
Potential for significant **time savings** in risk management



Agenda

I. Grouping of Contracts in Life Insurance

II. Basics of Neural Networks

III. Application of Neural Networks

1. Prediction
2. Grouping

IV. Conclusion



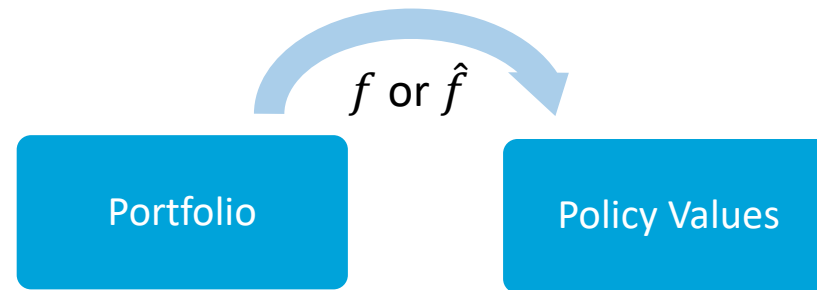
Grouping of Contracts

- Problem High computation times of extensive methods for insurance portfolios (e.g. SCR identification)
- Grouping Reduce the complexity of the existing portfolio while (approximately) preserving some feature(s) of interest
- Benefit Perform extensive method(s) on simplified portfolio
→ Lower computation times
- Example Consider two contracts c_1, c_2 with policy values V_{x_1}, V_{x_2} . We are interested in finding one contract c , with V_x such that

$$2 \cdot V_x \approx V_{x_1} + V_{x_2}$$



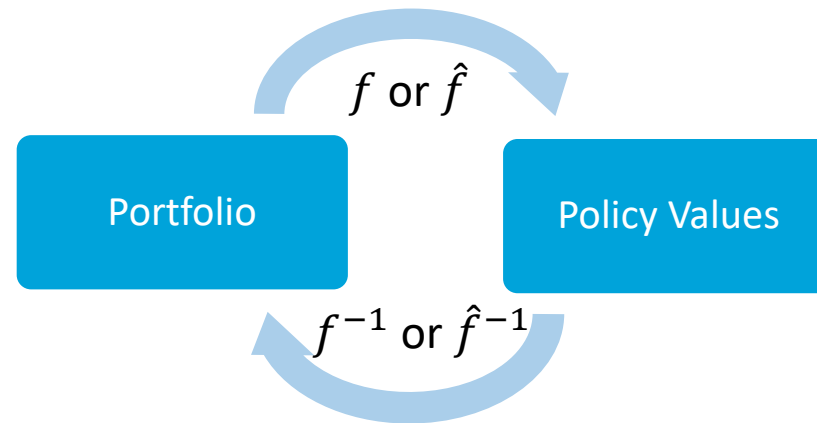
Grouping of Contracts – Our Concept (1/2)



- Step 1: Construct (approximative) computation f (resp. $\hat{f}$) of selected feature(s) of interest (e.g. policy values)
 - Input: Vector, representing an individual contract
 - Output: Vector, representing policy values (up to maturity) of an individual contract



Grouping of Contracts – Our Concept (2/2)



- Step 2: Find a simplified portfolio, which mirrors the feature(s) of interest (given by f , resp. $\hat{f}$)
→ Utilize f^{-1} , resp. $\hat{f}^{-1}$

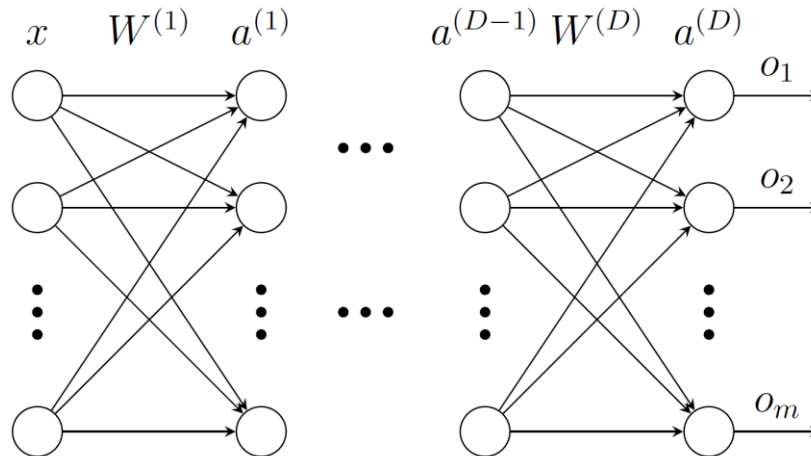
Neural Networks

1. Have a high capacity to approximate functions (Step 1)
2. Can be used to invert functions (Step 2)



Basics of Neural Networks – Feed Forward Network

- Architecture



- Computation

$$a^{(l)} := \phi_{(l)}(W^{(l)} a^{(l-1)} + b^{(l)}) \quad , \quad l = 1, \dots, D$$

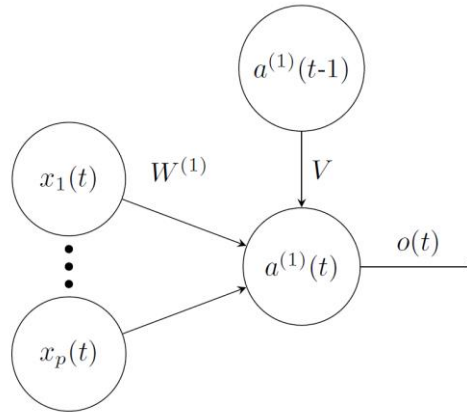
$$a^{(0)} := x \text{ (input)}, \quad a^{(D)} = o \text{ (output)}$$

- Training SGD with (adaptive) stepsize and given loss function



Basics of Neural Networks – Recurrent Neural Network

- Architecture



- Computation

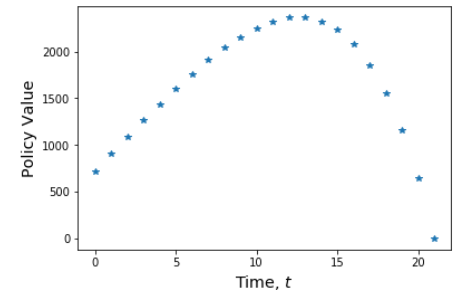
$$a^{(1)}(t) := \phi_{(1)}(W^{(1)}x(t) + b^{(1)} + Va^{(1)}(t-1))$$

- Training Similar to Feed Forward Networks

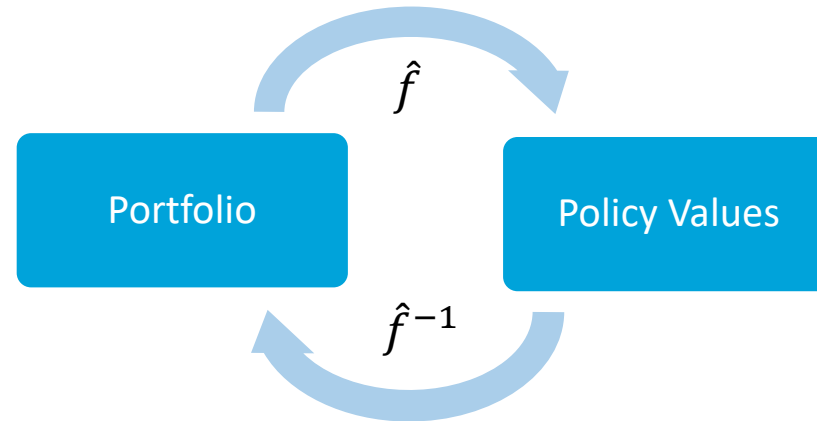


Application – Numerical Framework

- Data Portfolio of $N = 100,000$ term life insurance contracts, each characterized by
 - Input {
 - $x_1 \in \{25, \dots, 107\}$ – policyholder's current age
 - $x_2 \in \{10^3, \dots, 10^6\}$ – sum insured
 - $x_3 \in \{2, \dots, 40\}$ – duration of the contract
 - $x_4 \in \{0, \dots, 39\}$ – elapsed duration (since start)
- Target Policy values of individual, active contracts for remaining duration
- Assumptions
 - No costs, profit repatriation or lapses
 - Constant discount rate
 - Parametric survival model



Application – Recall Motivation



- Step 1 Find Approximation $\hat{f}$ (Prediction Model)
- Step 2 Based on $\hat{f}^{-1}$, find simplified portfolio with similar (cumulative) policy values (Grouping)

Application – Prediction Model (Step 1)

- Standard, actuarial computation

$$({}_tV_x + P - C)(1 + i) = q_{x+t}S + p_{x+t}{}_{t+1}V_x, t = 0, \dots, T - 1$$

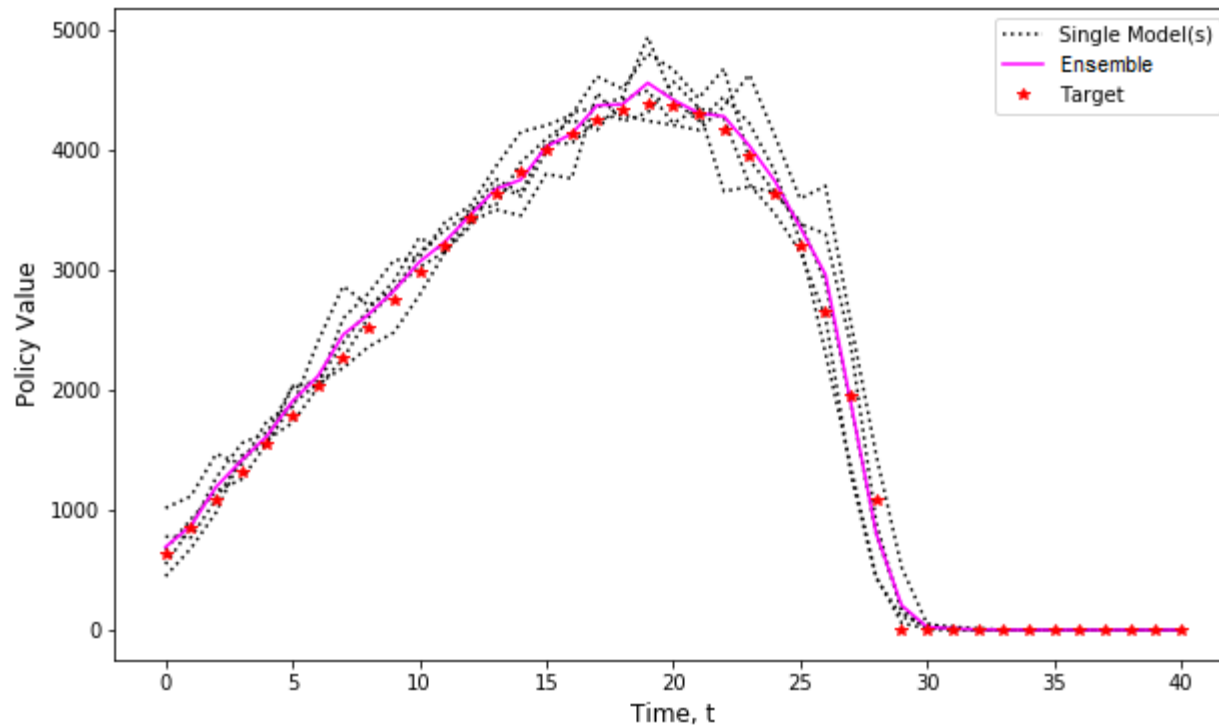
Time Dependency
→ Recurrent Neural Network

- Design of neural network ($\hat{f}$)
 - Scaled input $(x_1, x_2, x_3, x_4) \in [-1, 1]^4$
 - Ensemble of neural networks, each with
 - Two layers: 1x recurrent (LSTM), 1x feed-forward
 - A final, deterministic re-scaling layer to reduce shift of parameters
 - Output: Mean of multiple policy value predictions
 - Regularization: Early Stopping



Application – Prediction Model (Step 2)

Exemplary **Ensemble-Output** for $x = (36, 270772, 32, 3)$



Application – Grouping (Step 2)

- Goal: Optimize performance of K-means clustering
- Methodology
 1. Perform K-means clustering
→ Cluster assignment & centroids
 2. For each cluster (C) find representative contract $a^{(1)}$ such that

$$\hat{f}(a^{(1)}) - \frac{\sum_{\{x \in C\}} \hat{f}(x)}{|C|} \rightarrow \min$$

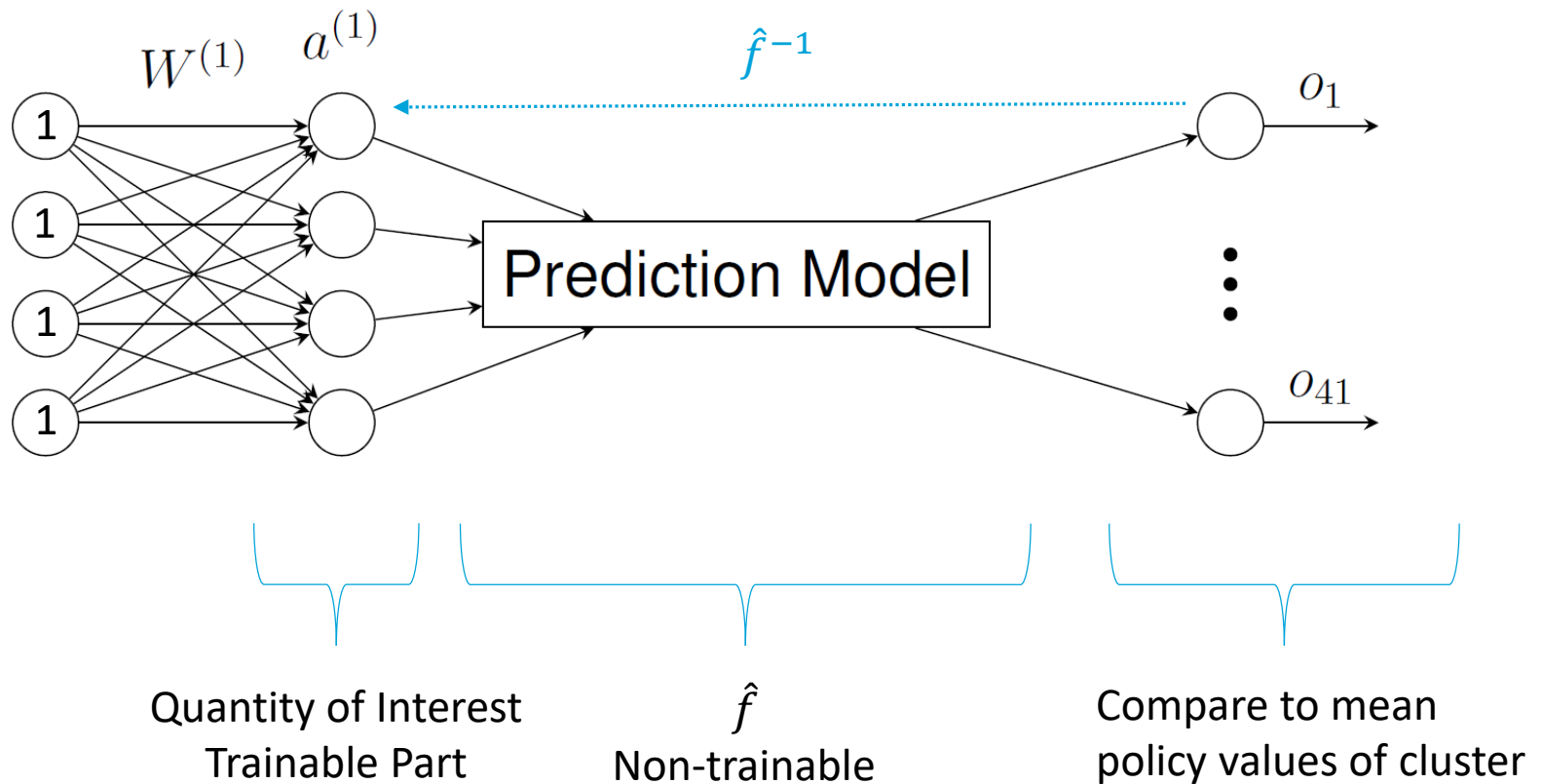
Mean policy values
of cluster

3. Compare performance based on
 - a. K-means centroids
 - b. Optimized representative $a^{(1)}$



Application - Grouping (Step 2)

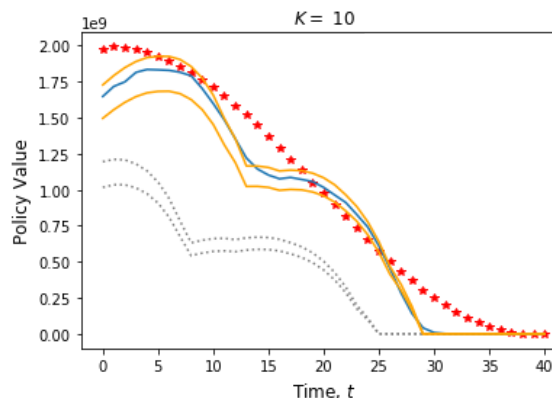
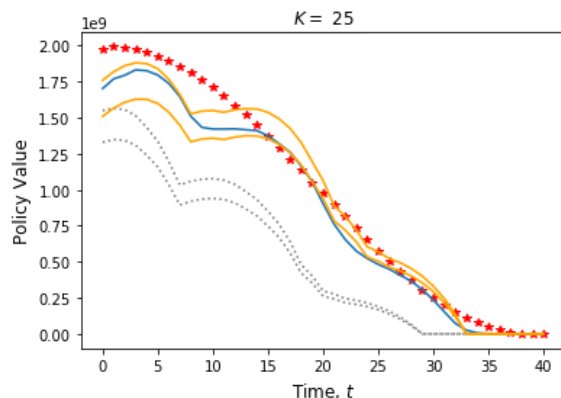
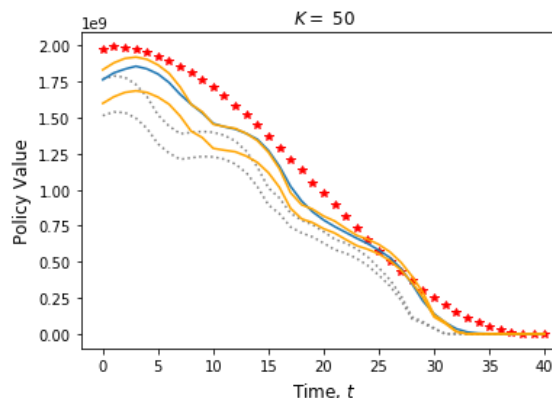
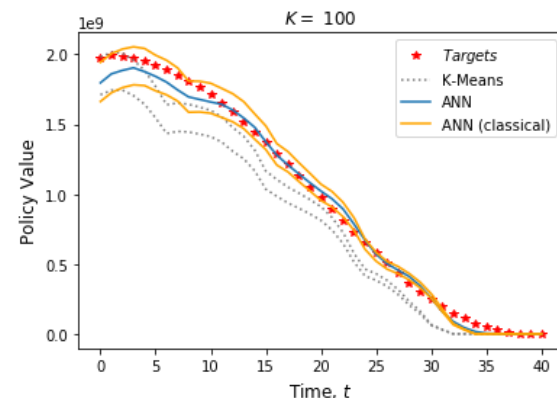
- Implementation using a neural network (for given cluster C)



Application - Grouping (Step 2)

Effect on policy values when grouping of $N = 100,000$ to K contracts using

- K -means centroid & classical, actuarial calculation
- Representatives $a^{(1)}$ & prediction $\hat{f}$ or classical, actuarial calculation



Neural
Network
stabilizes the
quality of
grouping!



Conclusion

- Results suggest significant improvements over K-means baseline
- Approach combines
 - Computation of a feature (policy values)
 - Control for the respective feature in grouping
- Further generalization are required/ of interest

- Takeaway for Actuaries
 - Neural Networks have the potential to improve grouping
 - The construction of appropriate network architectures requires actuarial expertise



Thank you for your Attention!

Mark Kiermayer

Institute of Natural Sciences

Hochschule Ruhr West

Mark.kiermayer@hs-ruhrwest.de



A Selection of Relevant Literature

Grouping

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